

## 5Y Quanto Autocall-Phoenix Certificate on the Worst of CA, ISP, AU, KO, HTZ and NOVN in EUR

Final Termsheet

Issuer: Commerzbank AG (Moodys A2 / S&P A- / Fitch A- (structured debt instruments))

Lead Manager: Commerzbank AG

Type of Security: Certificate issued under Issuer's Base Prospectus relating to Italian Certificates to be

publicly offered and/or listed in the Republic of Italy dated 29 July 2016

**Distribution:** Public Offering

Section 871(m) of the US

I - Not relevant according to the Issuer

Internal Revenue Code:

Country of Distribution: Republic of Italy

Launch Date: 02 June 2017

**Subscription period:** From and including 19 June 2017 to and including the 25 July 2017

Trade Date: 18 July 2017
Strike Date: 25 July 2017
Payment Date: 27 July 2017
Final Observation Date: 25 July 2022
Final Redemption Date: 01 August 2022

Underlying	Bloomberg	ISIN	Initial Spot Price
CARREFOUR SA	CA FP Equity	FR0000120172	EUR 20.575
INTESA SANPAOLO	ISP IM Equity	IT0000072618	EUR 2.886
ANGLOGOLD ASHANTI-SPON ADR	AU UN Equity	US0351282068	USD 9.58
COCA-COLA CO/THE	KO UN Equity	US1912161007	USD 45.24
HERTZ GLOBAL HOLDINGS INC	HTZ UN Equity	US42806J1060	USD 16.41
NOVARTIS AG-REG	NOVN VX Equity	CH0012005267	CHF 79.80

Strike Price:Reference Price of the Underlying on the Strike DateReference Price:Official closing price of the Underlying on any relevant dateBottom European Barrier50% of the Initial Spot Price of each Underlying on the Strike DateLevel:

Upper European Barrier Level: 70% of the Initial Spot Price of each Underlying on the Strike Date

Least Performing Underlying: Equal to the lowest Underlying performance, observed on the specific date, relative to its Initial Spot Price.

Issue Price: EUR 1,000

Nominal Amount (NA): Up to EUR 10,000,000

Currency: EUR Calculation Amount (CA): EUR 1,000

Number of Certificates: Up to 10,000 Certificates

Valuation Date	Automatic Early Redemption Date	Bonus Amount Barrier (% of Initial Spot Price)	<b>Bonus Amount</b>	Autocall Valuation Date	t
25 October 2017	01 November 2017	70%	EUR 50	Yes	1
25 January 2018	01 February 2018	70%	EUR 50	Yes	2
25 April 2018	03 May 2018	70%	EUR 50	Yes	3
25 July 2018	01 August 2018	70%	EUR 50	Yes	4
25 October 2018	01 November 2018	70%	EUR 50	Yes	5
25 January 2019	01 February 2019	70%	EUR 50	Yes	6
25 April 2019	03 May 2019	70%	EUR 50	Yes	7
25 July 2019	01 August 2019	70%	EUR 50	Yes	8
25 October 2019	01 November 2019	70%	EUR 50	Yes	9
27 January 2020	03 February 2020	70%	EUR 50	Yes	10
27 April 2020	05 May 2020	70%	EUR 50	Yes	11
27 July 2020	03 August 2020	70%	EUR 50	Yes	12
26 October 2020	02 November 2020	70%	EUR 50	Yes	13

25 January 2021	01 February 2021	70%	EUR 50	Yes	14
26 April 2021	03 May 2021	70%	EUR 50	Yes	15
26 July 2021	02 August 2021	70%	EUR 50	Yes	16
25 October 2021	01 November 2021	70%	EUR 50	Yes	17
25 January 2022	01 February 2022	70%	EUR 50	Yes	18
25 April 2022	02 May 2022	70%	EUR 50	Yes	19
25 July 2022	01 August 2022	70%	EUR 0	No	20
Call Trigger 100% of the Initial Spot Price of the Underlyings					

**High Watermark:** 

With respect to a Valuation Date means a decimal number calculated by applying the following formula:

HWt = Max (HWt-1; Basket Performance)

Where

HWt = High Watermark with respect to a Valuation Date

HWt-1 = High Watermark with respect to any relevant preceding Valuation Date with HWt-1 being equal to 0 (zero) for the purposes of calculating the High Watermark on the first Valuation Date.

**Basket Performance:** 

The arithmetic mean of all Performances with respect to the relevant Valuation Date

Performance:

With respect to and Underlying and a Valuation Date a decimal number calculated by applying the following formula:

$$P_{t} = \frac{Underlying_{t}}{Underlying_{0}}$$

where:

P⊨ Performance with respect to the relevant Valuation Date. Underlying<sub>t</sub> = Reference Price of the relevant Underlying on the relevant Valuation Date.

Underlying<sub>0</sub> = Reference Price of the relevant Underlying on the Strike Date.

For the purposes of the calculation made in relation to the first Valuation Date, Underlyingo shall be the relevant Strike Price.

**Bonus Amount Payment:** 

If on any Valuation Date, except the Final Valuation Date, the Reference Price of the Least Performing Underlying is greater than or equal to the respective Bonus Amount Barrier Level, the certificate holder will receive the Bonus Amount specified for that Valuation Date on the immediately following Automatic Early Redemption Date (as defined in the table above).

**Automatic Early Redemption:** 

If the Reference Price of the Least Performing Underlying on any Valuation Date except the Final Valuation Date, is greater than or equal to the relevant Call Trigger (as defined above), the certificate will be early redeemed and the certificate holder will receive on the immediately following Automatic Early Redemption Date:

CA+[EUR1000 x Max(C; PF x (HWt - CS)]

Where

CA = Calculation Amount

C = Cap equal to 10%

PF = Participation Factor equal to 100%

CS = Call Strike equal to 1

HWt = High Watermark with respect to the Valuation Date preceding the relevant Automatic Early Redemption Date

Redemption at Maturity:

Unless redeemed earlier, the Settlement Amount shall be determined in accordance with the following provisions:

A) If the Reference Price of the Least Performing Underlying on the Final Valuation Date, is greater than or equal to the relevant Call Trigger (as defined above), then each Certificate shall be redeemed by payment of a Settlement Amount per Certificate equal to:

CA+[EUR1000 x Max(C; PF x (HWFinal - CS)]

Where

CA = Calculation Amount

C = Cap equal to 10%

PF = Participation Factor equal to 100%

CS = Call Strike equal to 1

HWFinal = High Watermark with respect to the Final Valuation Date

B) If the Reference Price of the Least Performing Underlying on the Final Valuation Date is above 70% of its Initial Spot Price, and strictly below 100% of its Initial Spot Price, then each Certificate shall be redeemed by payment of a Settlement Amount per Certificate equal to:

**EUR 1,100** 

C) If the Reference Price of the Least Performing Underlying on the Final Valuation Date is below 70% of its Initial Spot Price, and greater than or equal to 50% of its Initial Spot Price, then each Certificate shall be redeemed by payment of a Settlement Amount per Certificate equal to:

**EUR 1,000** 

D) in all other cases, each Certificate shall be redeemed by payment of a Settlement Amount per Certificate determined by applying the following formula:

SA= CA x (Worst Underlying Final / Worst Underlying Strike)

Where:

SA = Settlement Amount per Certificate

CA = Calculation Amount

Worst Underlying Final = Reference Price of the Worst Performing Underlying on the Final

Valuation Date

Worst Underlying Strike = Strike Price of the Worst Performing Underlying

 ISIN:
 DE000CB9Z715

 WKN:
 CB9Z71

 Telekurs Code:
 tbd

**Distribution Fees:** Commerzbank will pay up to 8% as distribution fees to the distributor

**Business Day Convention for** 

**Equity Fixings:** 

Following

Business Days for Equity

Fixings:

Zurich Stock Exchange (SIX Swiss Exchange trading holidays)[ZuS], EURO Zone, Milan Stock

Exchange (Borsa Italiana) trading holidays[MiS], New York Stock Exchange trading

holidays[NYS]

**Business Day Convention for** 

**Equity Payments:** 

Following

**Business Days for Equity** 

Payments:

TARGET

Listing: Application for listing will be made to Borsa Italiana (SEDEX)

Settlement: Monte Titoli

Calculation Agent:Commerzbank AGEU Savings Tax:Out of Scope/Code 7

TEFRA C

Investment Fund Qualification: The securities as described in this Term Sheet (the "Securities") do not constitute a participation

in any collective investment scheme in the meaning of the Swiss Federal Act on Collective Investment Schemes (the "CISA"). Accordingly, neither the Securities nor holders of the

Securities benefit from protection under the Swiss Federal Act on Collective Investment Schemes

or supervision by the Swiss Financial Market Supervisory Authority.

Risk Disclosure: Should the barrier be reached during the life of the Product, the Note holder bears the full

downside risk of the underlying share; during the life of the Product, the price of the Note may also be adversely affected by rising interest rates or volatility; The investor is also exposed to the

credit risk of the Issuer.

Change in Law: Applicable

Internal Reference: CL

Contact: Giancarlo Fragomeno, +44 20 747 51826, Giancarlo.Fragomeno@Commerzbank.com

**Disclaimers** 

Product Category 2 The product category indicates the payoff risk associated with this security as explained in the table

below. This rating is for information only, and is intended to provide clients with a consistent means

to understand and compare payoff associated with our products.

Category Explanation

1 Fully Capital Protected Potential loss to investor is limited to potential gains, but initial capital is not at risk.

2 Soft Protected Capital or coupon or both are protected until protection disappears due to the occurrence of a pre-

defined market event.

3 Partially protected A pre-agreed proportion of capital or coupon or both are either protected from the start or protection

becomes effective on the occurrence of a pre-defined market event.

4 Not capital protected Investor may lose potential gains and initial capital.

When specified, the terms "guaranteed" and "protected" are subject to the credit worthiness and solvency of Commerzbank and although financially strong there is the possibility that returns may not be met in the unlikely event of a Commerzbank failure.

Before investing in this product, clients should carefully consider the following additional risks:

The credit risk of the issuer.

- Various market factors that may affect the value of the investment or the underlying assets, including but not limited to the impact of exchange rate volatility.
- The risk that the investment redeems prior to maturity at a time when reinvestment opportunities are not as favourable for the investor.
- The risk that the investor may receive substantially less than 100% of the Principal Amount if they wish to liquidate the investment prior to maturity or, unless the product is capital guaranteed, at maturity.

## Fee disclosure

In some cases, Commerzbank may have arranged to pay an introducing fee or other remuneration to a third party in relation to this transaction or service provided to you. Details of third party and amount paid will be made available on request by Professional clients of Commerzbank (Mifid classification).

This term sheet has been prepared by Commerzbank Aktiengesellschaft ("Commerzbank"). This term sheet is for discussion purposes only. It should not be construed as a solicitation, offer or commitment by Commerzbank or any of its affiliates to enter into a transaction, nor does it attempt to describe all the relevant terms of the transaction referred to in it. Instead, it is intended to outline certain basic points of business understanding around which a transaction could be structured. Since any terms quoted are indicative they are subject to change at any time without notice. Numerous assumptions have been made in the preparation of this term sheet and no assurance can be given as to its accuracy and/or completeness. Any subsequent offer by Commerzbank or any of its affiliates to enter into a transaction will be made on the terms, and will be subject to the conditions, specified by it.

- If a transaction is entered into, its terms will be found entirely in the final documentation; this term sheet may not be used to construe such terms and will be superseded in its entirety by the final documentation to the exclusion of all prior written and oral communications. This term sheet should not, therefore, be regarded as containing any representations concerning the content of such terms or any other matter. Accordingly neither Commerzbank nor any of its affiliates assumes any responsibility for the contents of this term sheet, or for any written or oral communications in connection with it (or any prospective transaction), regardless of any negligence on their part. This does not, however, exclude any liability that may arise under the Financial Services and Markets Act 2000.
- Recipients of this term sheet should undertake an independent review of the legal, tax, regulatory and accounting implications of the transaction referred to in it in order to determine the suitability of the transaction described in this term sheet in the light of their particular objectives. Commerzbank may have arranged to pay an introducing fee or other remuneration to a third party in relation to this transaction or service provided to you. Details of third party and amount paid will be made available on request by Professional clients of Commerzbank (Mifid classification). Commerzbank (or any affiliate which offers to enter to a transaction) is solely an arm's length contractual counterparty. It is not acting as an adviser or fiduciary, and neither this term sheet nor any communications from it should be treated as constituting financial, investment or other advice of any kind, or as a recommendation to enter into any transaction. No employee or agent of Commerzbank or any of its affiliates has authority to give any advice or (except as expressly set out in the final documentation for any transaction) make any representations on its behalf in connection with this term sheet or any prospective transaction.
- Commerzbank and its affiliates may have material interests that conflict with the interests of the recipient of this term sheet. For example, they may be dealing as a principal in any investments which are the subject of the transaction referred to in it and may have a long or short position in connection with such dealing. They may also be providing services to other persons in connection with these investments, may be acting as an underwriter in respect of them and/or may be acting as financial adviser or lending banker to the issuer of them. In connection with these activities, they may hold material information but will be under no obligation to take it into account or make it available to any person.
- This document is not for distribution to retail customers and has been issued or approved for issue in the United Kingdom by Commerzbank AG, London Branch, which is authorised by the German Federal Financial Supervisory Authority and the European Central Bank. Commerzbank AG London Branch is authorised and subject to limited regulation by the Financial Conduct Authority and Prudential Regulation Authority. Details about the extent of our regulation by the Financial Conduct Authority and Prudential Regulation Authority are available from us on request.
- Italy: You should contact Commerzbank AG, London Branch if you wish to use our services to effect a transaction in any of the financial or other instruments mentioned in this communication.
- · United States of America: not for distribution in the United States of America
- Japan: not for distribution in Japan

## Selling Restrictions for Securities

- The Purchaser of the Securities represents and agrees that the Securities shall not be offered, advertised, sold or otherwise transferred, either directly or indirectly to any person in violation of economic sanctions or wider restrictions applicable to either the Purchaser or Commerzbank. The information contained herein does not constitute an offer or invitation to purchase securities (the "Securities") by anyone in any jurisdiction in which such offer or invitation is not authorized or to any person to whom it is unlawful to make such offer or invitation. The distribution of this document and the offering or sale of the Securities may be prohibited or restricted by law in some jurisdictions. The Securities may not be publicly offered, sold or delivered within or from the jurisdiction of any country, except in accordance with the applicable laws and other legal provisions, and provided further that the Issuer does not incur any obligations. The Issuer has not undertaken any steps, nor will the Issuer undertake any steps, aimed at making the public offering of the Securities or their possession or the marketing of offering documents related to the Securities legal in such jurisdiction if this requires special measures to be taken.
- EEA: The requirements for a public offer in any member state of the European Economic Area ("EEA Member State") are not fulfilled. Consequently, the Securities may not be publicly offered in any of the EEA Member States except as explicitly provided under the prospectus exemptions of Directive 2003/71/EC (as amended by Directive 2010/73/EU, to the extent implemented in a relevant EEA Member State ("2010 Amending Directive"), the "EU Directive") with respect to inter alia (i) an offer of securities addressed solely to qualified investors as defined in the EU Directive, and/or (ii) an offer of securities addressed to fewer than 100, or, if the EEA Member State has implemented the relevant provisions of the 2010 Amending Directive, 150 natural or legal persons per EEA Member State other than qualified investors, and/or (iii) an offer of securities addressed to investors who acquire securities for a total consideration of at least EUR 50,000, or, if the EEA Member State has implemented the relevant provisions of the 2010 Amending Directive, EUR 100,000, and/or (iv) an offer of securities whose denomination per unit amounts to at least EUR 50,000 or, if the Relevant Member State has implemented the relevant provisions of the 2010 Amending Directive, EUR 100,000.
- Switzerland: The Securities and this document or any other offering or marketing material relating to the Securities may be distributed only to qualified investors in Switzerland, as defined in Article 10 section 3 of the CISA in such a way that there is no distribution to non-qualified investors in Switzerland pursuant to the most restrictive interpretation of the applicable Swiss laws and regulations.
- United States of America: This document is not for distribution, directly or indirectly, in or into the United States of America ("United States") or its possessions. This document is not an offer to sell securities, or the solicitation of any offer to buy securities, nor shall there be any offer of securities in the United States or in any jurisdiction in which such offer or sale would be unlawful. The Securities have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("Securities Act"), and may not be offered or sold in the United States absent registration or exemption from registration under the Securities Act.
- Russia: Information contained in this document is addressed solely to "qualified investors" (as defined under Russian law) and it is not an offer or advertisement (as defined under Russian law), or an invitation to make offers, to sell, exchange, transfer the Securities in the Russian Federation or to or for the benefit of any Russian person or entity and such information must not be otherwise transferred to the third persons or otherwise be made publicly available to an indefinite circle of persons. The Securities may not be sold or offered to or for the benefit of any person (including legal entities) that are resident, incorporated, established or having their usual residence in the Russian Federation or to any person located within the territory of the Russian Federation unless and to the extent otherwise permitted under Russian law; it being understood and agreed that this document or any other offering or marketing document related to the Securities may be distributed to "qualified investors" (as defined under Russian law) in the Russian Federation in a manner that does not constitute an advertisement (as defined in Russian law) of the Securities and may sell the Securities to Russian qualified investors in a manner that does not constitute "placement" or "public circulation" of securities in the Russian Federation (as defined in Russian law). Since neither the issuance of the Securities nor a Russian securities prospectus in respect of the Securities has been registered, or is intended to be registered, with the Central Bank of Russia, the Securities are not eligible for initial offering or public circulation in the Russian Federation.
- · Copyright © Commerzbank 2017. All rights reserved.